

## ABSTRAK

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Penelitian ini dilakukan di Pelabuhan Kota Probolinggo dengan tujuan untuk mengetahui “Pengaruh Modal Kerja ( $X_1$ ), Pengalaman ( $X_2$ ), Sarana Prasarana ( $X_3$ ), dan Peran Pemerintah ( $X_4$ ) secara Parsial dan Simultan Terhadap Pendapatan Nelayan (Y) Di Kota Probolinggo. Jenis penelitian yang digunakan adalah kuantitatif dengan variabel independen Modal Kerja ( $X_1$ ), Pengalaman ( $X_2$ ), Sarana Prasarana ( $X_3$ ), dan Peran Pemerintah ( $X_4$ ) dan variabel dependen Pendapatan Nelayan (Y). Jumlah sampel 40 orang dari populasi yang berjumlah 61 orang dengan menggunakan penelitian teknik *purposive sampling*. Metode analisis data menggunakan regresi linear berganda dengan uji t dan uji F. Hasil penelitian uji t menunjukkan bahwa variabel modal kerja ( $X_1$ ) berpengaruh signifikan terhadap variabel pendapatan nelayan (Y) diperoleh perhitungan uji t sebesar  $t_{hitung} 3.360 > t_{tabel} 2.021$ , variabel pengalaman ( $X_2$ ) berpengaruh signifikan terhadap variabel pendapatan nelayan (Y) diperoleh perhitungan uji t sebesar  $t_{hitung} 2.430 > t_{tabel} 2.021$ , variabel sarana prasarana ( $X_3$ ) berpengaruh signifikan terhadap variabel pendapatan nelayan (Y) diperoleh perhitungan uji t sebesar  $t_{hitung} 2.633 > t_{tabel} 2.021$ , dan variabel peran pemerintah ( $X_4$ ) berpengaruh signifikan terhadap variabel pendapatan nelayan (Y) diperoleh perhitungan uji t sebesar  $t_{hitung} 5.716 > t_{tabel} 2.021$ . Uji F menunjukkan bahwa modal kerja ( $X_1$ ), pengalaman ( $X_2$ ), sarana prasarana ( $X_3$ ), dan peran pemerintah ( $X_4$ ) berpengaruh signifikan secara simultan terhadap pendapatan nelayan (Y) diperoleh dari uji  $F_{hitung} 14.091 > F_{tabel} 2,61$  dengan nilai sig.  $0.000 < 0,05$  selain itu nilai *Adjusted R Square* sebesar 0.773 yang berarti besarnya variabel bebas berpengaruh terhadap variabel terikat sebesar 77,3 % sedangkan sisanya 0.227 atau 22,7% dipengaruhi variabel lainnya.

**Kata Kunci :** Modal Kerja, Pengalaman, Sarana Prasarana, Peran Pemerintah, dan Pendapatan Nelayan

## **ABSTRACT**

*This research was carried out in the Port of Probolinggo with the aim to find out "The Effect of Working Capital (X1), Experience (X2), Infrastructure (X3), and the Role of Government (X4) Partially and Simultaneously Against Fishermen's Income (Y) in Probolinggo City. The type of research used is quantitative with independent variables of Working Capital (X1), Experience (X2), Infrastructure (X3), and Government Role (X4) and dependent variable Fishermen's Income (Y). The number of samples is 40 people from the population of 61 people using purposive sampling technique research. Data analysis method uses multiple linear regression with t test and F test. The results of the t-test show that the working capital variable (X1) has a significant effect on fisherman income variable (Y). The t-test calculation is  $t \text{ count } 3.360 > \text{table } 2.021$ , experience variable (X2) has a significant effect on fishermen income variable (Y). for  $t \text{count } 2.430 > t \text{ table } 2.021$ , the infrastructure variable (X3) has a significant effect on fisherman income variable (Y) obtained by t test calculation of  $2.633 > t \text{ table } 2.021$ , and government role variable (X4) has a significant effect on fishermen income variable (Y) obtained calculation of t test for  $t \text{count } 5.716 > \text{table } 2.021$ . The F test shows the bottom of working capital (X1), experience (X2), infrastructure (X3), and the role of government (X4) simultaneously having a significant effect on fisherman income (Y) obtained from the Fcount test of  $14.091 > F \text{table } 2.61$  with the sig value  $0.000 < 0.05$  in addition to the Adjusted R Square value of 0.773, which means the magnitude of the independent variable affects the dependent variable by 77.3% while the remaining 0.227 or 22.7% is influenced by other variables.*

**Keywords:** Working Capital, Experience, Infrastructure, Government Role, and Fishermen's Revenue